

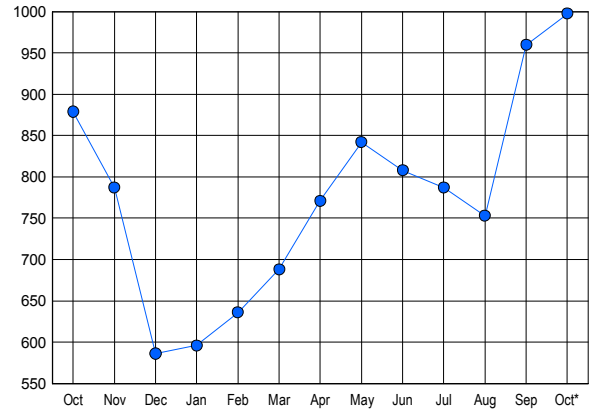


### LISTINGS

Price Range	New This Month			Total Actives		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	18	15	20.0	35	48	-27.1
150,000 - 199,999	9	17	-47.1	24	23	4.3
200,000 - 299,999	61	74	-17.6	125	106	17.9
300,000 - 399,999	124	94	31.9	167	140	19.3
400,000 - 499,999	107	92	16.3	163	123	32.5
500,000 - 599,999	79	88	-10.2	113	109	3.7
600,000 - 699,999	54	50	8.0	86	71	21.1
700,000 - 799,999	52	53	-1.9	73	66	10.6
800,000 - 899,999	32	35	-8.6	48	52	-7.7
900,000 - 999,999	21	17	23.5	29	28	3.6
1,000,000 - 1,249,999	23	21	9.5	38	29	31.0
1,250,000 - 1,499,999	14	13	7.7	36	30	20.0
1,500,000 +	18	23	-21.7	61	54	13.0
<b>TOTALS</b>	<b>612</b>	<b>592</b>	<b>3.4</b>	<b>998</b>	<b>879</b>	<b>13.5</b>

### INVENTORY TREND

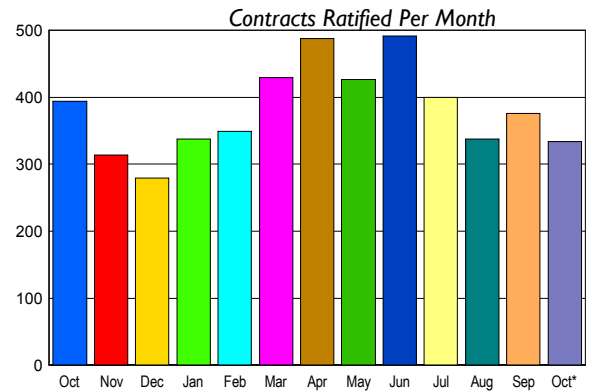
Listings Active at End of Month



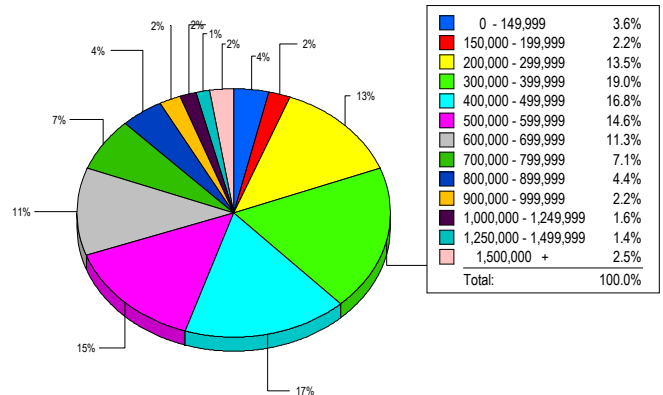
### CONTRACTS

Price Range	New This Month			Year-To-Date		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	16	20	-20.0	162	148	9.5
150,000 - 199,999	7	13	-46.2	71	87	-18.4
200,000 - 299,999	44	54	-18.5	525	604	-13.1
300,000 - 399,999	61	71	-14.1	788	805	-2.1
400,000 - 499,999	58	75	-22.7	671	677	-0.9
500,000 - 599,999	50	45	11.1	521	505	3.2
600,000 - 699,999	35	40	-12.5	418	419	-0.2
700,000 - 799,999	21	25	-16.0	276	235	17.4
800,000 - 899,999	15	14	7.1	146	129	13.2
900,000 - 999,999	6	9	-33.3	70	69	1.4
1,000,000 - 1,249,999	8	8	0.0	75	76	-1.3
1,250,000 - 1,499,999	7	9	-22.2	49	56	-12.5
1,500,000 +	6	11	-45.5	69	68	1.5
<b>TOTALS</b>	<b>334</b>	<b>394</b>	<b>-15.2</b>	<b>3841</b>	<b>3878</b>	<b>-1.0</b>

### SALES TREND



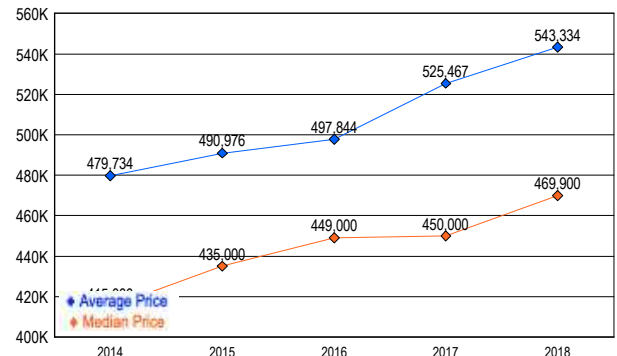
### MARKET BY PRICE RANGE



### SETTLEMENTS

Price Range	New This Month			Year-To-Date		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	13	10	30.0	144	127	13.4
150,000 - 199,999	8	5	60.0	64	79	-19.0
200,000 - 299,999	49	58	-15.5	480	556	-13.7
300,000 - 399,999	69	94	-26.6	771	794	-2.9
400,000 - 499,999	61	63	-3.2	644	597	7.9
500,000 - 599,999	53	64	-17.2	522	531	-1.7
600,000 - 699,999	41	41	0.0	417	414	0.7
700,000 - 799,999	26	20	30.0	278	248	12.1
800,000 - 899,999	16	16	0.0	160	137	16.8
900,000 - 999,999	8	4	100.0	75	63	19.0
1,000,000 - 1,249,999	6	9	-33.3	79	81	-2.5
1,250,000 - 1,499,999	5	2	150.0	44	46	-4.3
1,500,000 +	9	6	50.0	73	61	19.7
<b>TOTALS</b>	<b>364</b>	<b>392</b>	<b>-7.1</b>	<b>3751</b>	<b>3734</b>	<b>0.5</b>

### AVERAGE & MEDIAN PRICE



DATA SOURCE: Metropolitan Regional Information Systems, Inc. (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year-to-date contract information may not equal the sum of the monthly contract totals reported in