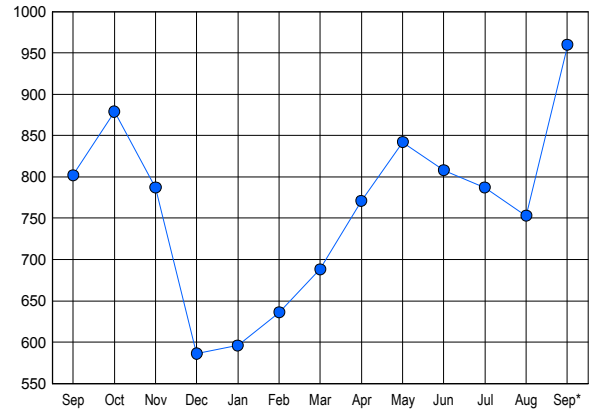


LISTINGS

Price Range	New This Month			Total Actives		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	21	14	50.0	37	51	-27.5
150,000 - 199,999	16	10	60.0	20	16	25.0
200,000 - 299,999	80	84	-4.8	123	89	38.2
300,000 - 399,999	133	150	-11.3	140	130	7.7
400,000 - 499,999	126	124	1.6	141	133	6.0
500,000 - 599,999	103	74	39.2	126	72	75.0
600,000 - 699,999	80	69	15.9	79	81	-2.5
700,000 - 799,999	62	60	3.3	75	51	47.1
800,000 - 899,999	43	42	2.4	50	44	13.6
900,000 - 999,999	18	28	-35.7	27	29	-6.9
1,000,000 - 1,249,999	23	16	43.8	41	20	105.0
1,250,000 - 1,499,999	12	24	-50.0	32	31	3.2
1,500,000 +	41	31	32.3	69	55	25.5
TOTALS	758	726	4.4	960	802	19.7

INVENTORY TREND

Listings Active at End of Month

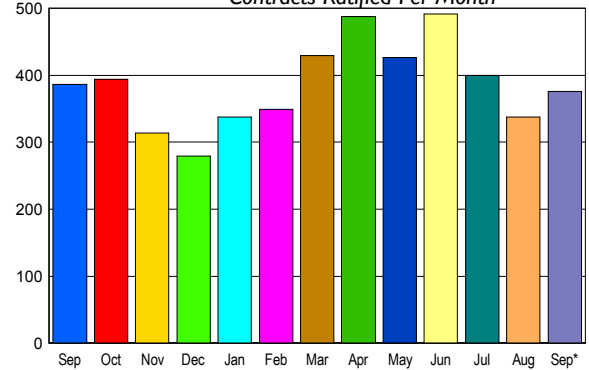


CONTRACTS

Price Range	New This Month			Year-To-Date		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	20	17	17.6	146	137	6.6
150,000 - 199,999	15	3	400.0	64	73	-12.3
200,000 - 299,999	50	56	-10.7	481	549	-12.4
300,000 - 399,999	75	92	-18.5	727	735	-1.1
400,000 - 499,999	63	68	-7.4	613	603	1.7
500,000 - 599,999	48	54	-11.1	471	460	2.4
600,000 - 699,999	42	34	23.5	383	379	1.1
700,000 - 799,999	26	27	-3.7	255	211	20.9
800,000 - 899,999	13	17	-23.5	131	115	13.9
900,000 - 999,999	8	3	166.7	64	60	6.7
1,000,000 - 1,249,999	7	7	0.0	67	68	-1.5
1,250,000 - 1,499,999	3	3	0.0	42	48	-12.5
1,500,000 +	6	5	20.0	63	55	14.5
TOTALS	376	386	-2.6	3507	3493	0.4

SALES TREND

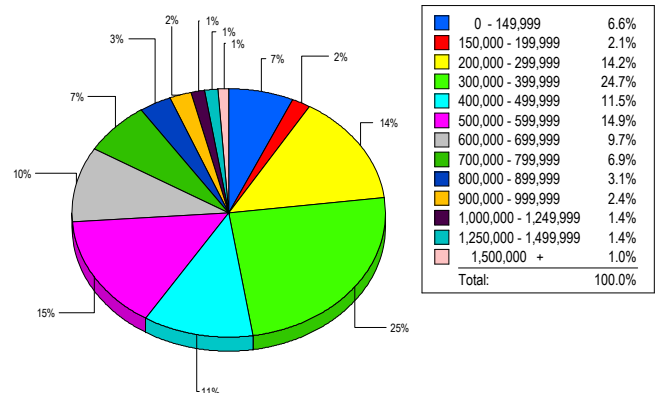
Contracts Ratified Per Month



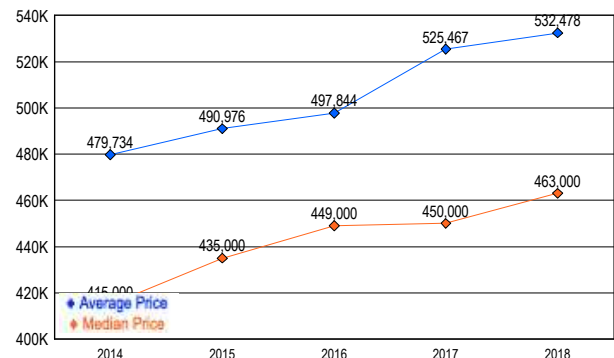
SETTLEMENTS

Price Range	New This Month			Year-To-Date		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	19	17	11.8	131	118	11.0
150,000 - 199,999	6	8	-25.0	56	73	-23.3
200,000 - 299,999	41	54	-24.1	431	497	-13.3
300,000 - 399,999	71	65	9.2	702	697	0.7
400,000 - 499,999	33	45	-26.7	583	534	9.2
500,000 - 599,999	43	34	26.5	469	467	0.4
600,000 - 699,999	28	24	16.7	376	372	1.1
700,000 - 799,999	20	16	25.0	252	226	11.5
800,000 - 899,999	9	10	-10.0	144	121	19.0
900,000 - 999,999	7	3	133.3	67	59	13.6
1,000,000 - 1,249,999	4	4	0.0	73	72	1.4
1,250,000 - 1,499,999	4	3	33.3	39	44	-11.4
1,500,000 +	3	8	-62.5	64	54	18.5
TOTALS	288	291	-1.0	3387	3334	1.6

MARKET BY PRICE RANGE



AVERAGE & MEDIAN PRICE



DATA SOURCE: Metropolitan Regional Information Systems, Inc. (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year-to-date contract information may not equal the sum of the monthly contract totals reported in