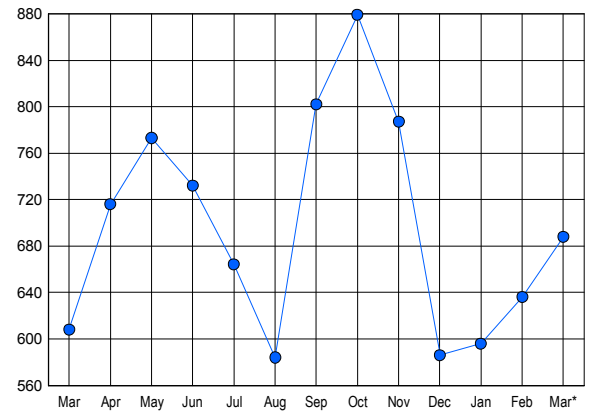


LISTINGS

Price Range	New This Month			Total Actives		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	13	19	-31.6	35	36	-2.8
150,000 - 199,999	7	12	-41.7	12	15	-20.0
200,000 - 299,999	67	87	-23.0	79	84	-6.0
300,000 - 399,999	119	147	-19.0	97	103	-5.8
400,000 - 499,999	116	95	22.1	109	72	51.4
500,000 - 599,999	91	81	12.3	85	61	39.3
600,000 - 699,999	70	60	16.7	75	65	15.4
700,000 - 799,999	59	48	22.9	54	44	22.7
800,000 - 899,999	28	16	75.0	27	26	3.8
900,000 - 999,999	10	15	-33.3	18	21	-14.3
1,000,000 - 1,249,999	24	10	140.0	24	24	0.0
1,250,000 - 1,499,999	17	8	112.5	22	13	69.2
1,500,000 +	22	15	46.7	51	44	15.9
TOTALS	643	613	4.9	688	608	13.2

INVENTORY TREND

Listings Active at End of Month

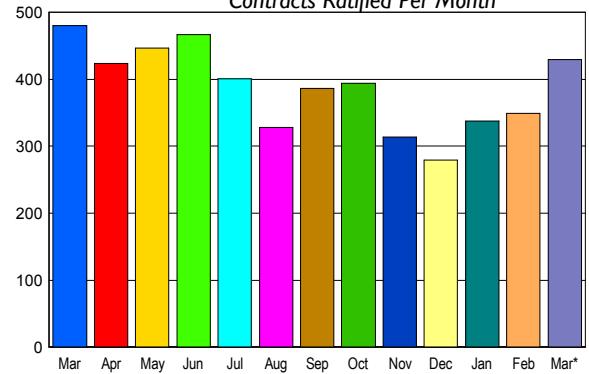


CONTRACTS

Price Range	New This Month			Year-To-Date		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	22	30	-26.7	56	65	-13.8
150,000 - 199,999	7	10	-30.0	22	25	-12.0
200,000 - 299,999	55	76	-27.6	145	179	-19.0
300,000 - 399,999	91	103	-11.7	227	238	-4.6
400,000 - 499,999	75	88	-14.8	190	208	-8.7
500,000 - 599,999	57	61	-6.6	149	148	0.7
600,000 - 699,999	45	46	-2.2	105	125	-16.0
700,000 - 799,999	31	27	14.8	80	63	27.0
800,000 - 899,999	12	15	-20.0	45	32	40.6
900,000 - 999,999	9	6	50.0	19	20	-5.0
1,000,000 - 1,249,999	13	7	85.7	25	22	13.6
1,250,000 - 1,499,999	5	6	-16.7	12	18	-33.3
1,500,000 +	7	5	40.0	19	17	11.8
TOTALS	429	480	-10.6	1094	1160	-5.7

SALES TREND

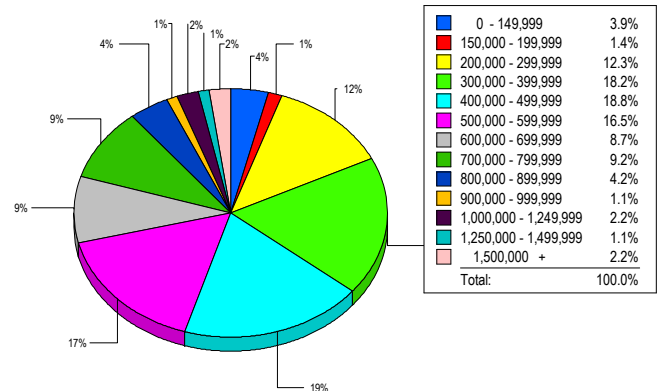
Contracts Ratified Per Month



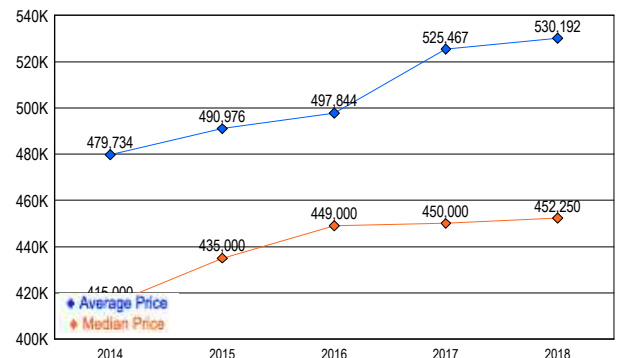
SETTLEMENTS

Price Range	New This Month			Year-To-Date		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	14	9	55.6	42	26	61.5
150,000 - 199,999	5	10	-50.0	22	27	-18.5
200,000 - 299,999	44	54	-18.5	127	130	-2.3
300,000 - 399,999	65	77	-15.6	181	200	-9.5
400,000 - 499,999	67	62	8.1	167	147	13.6
500,000 - 599,999	59	50	18.0	126	131	-3.8
600,000 - 699,999	31	49	-36.7	90	118	-23.7
700,000 - 799,999	33	23	43.5	71	58	22.4
800,000 - 899,999	15	12	25.0	45	29	55.2
900,000 - 999,999	4	1	300.0	12	13	-7.7
1,000,000 - 1,249,999	8	8	0.0	21	26	-19.2
1,250,000 - 1,499,999	4	5	-20.0	13	13	0.0
1,500,000 +	8	4	100.0	21	16	31.3
TOTALS	357	364	-1.9	938	934	0.4

MARKET BY PRICE RANGE



AVERAGE & MEDIAN PRICE



DATA SOURCE: Metropolitan Regional Information Systems, Inc. (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year-to-date contract information may not equal the sum of the monthly contract totals reported in