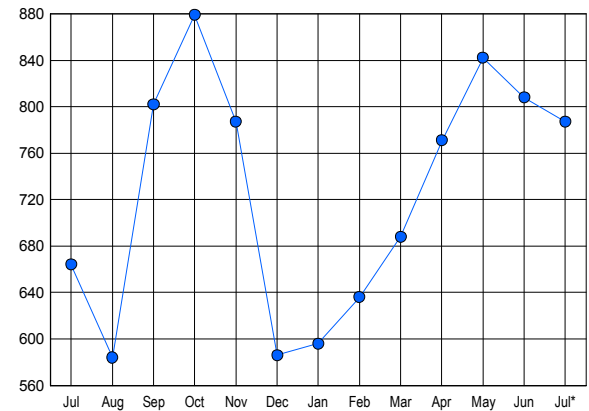


LISTINGS

Price Range	New This Month			Total Actives		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	20	19	5.3	37	45	-17.8
150,000 - 199,999	12	9	33.3	21	17	23.5
200,000 - 299,999	84	55	52.7	109	94	16.0
300,000 - 399,999	101	85	18.8	127	93	36.6
400,000 - 499,999	93	80	16.3	104	103	1.0
500,000 - 599,999	67	64	4.7	87	72	20.8
600,000 - 699,999	55	43	27.9	71	66	7.6
700,000 - 799,999	41	26	57.7	54	41	31.7
800,000 - 899,999	25	18	38.9	40	31	29.0
900,000 - 999,999	13	15	-13.3	25	20	25.0
1,000,000 - 1,249,999	20	18	11.1	29	24	20.8
1,250,000 - 1,499,999	14	5	180.0	28	16	75.0
1,500,000 +	15	12	25.0	55	42	31.0
TOTALS	560	449	24.7	787	664	18.5

INVENTORY TREND

Listings Active at End of Month

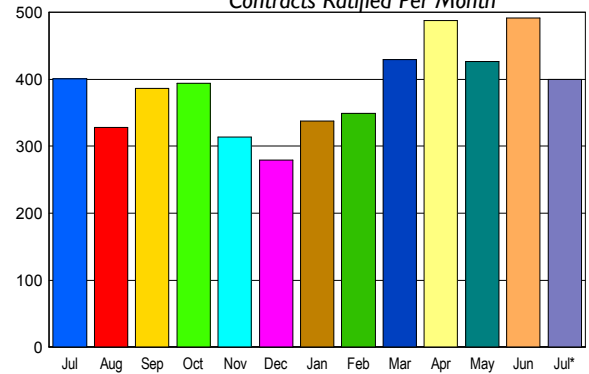


CONTRACTS

Price Range	New This Month			Year-To-Date		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	19	20	-5.0	117	107	9.3
150,000 - 199,999	7	13	-46.2	46	62	-25.8
200,000 - 299,999	66	67	-1.5	383	434	-11.8
300,000 - 399,999	84	83	1.2	580	584	-0.7
400,000 - 499,999	66	64	3.1	492	482	2.1
500,000 - 599,999	52	58	-10.3	392	370	5.9
600,000 - 699,999	38	40	-5.0	310	311	-0.3
700,000 - 799,999	31	22	40.9	211	166	27.1
800,000 - 899,999	13	14	-7.1	107	90	18.9
900,000 - 999,999	9	5	80.0	52	55	-5.5
1,000,000 - 1,249,999	8	7	14.3	51	59	-13.6
1,250,000 - 1,499,999	4	2	100.0	33	41	-19.5
1,500,000 +	3	6	-50.0	51	43	18.6
TOTALS	400	401	-0.2	2825	2804	0.7

SALES TREND

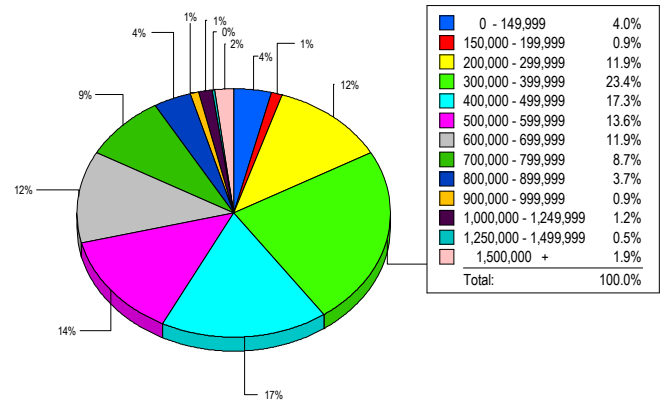
Contracts Ratified Per Month



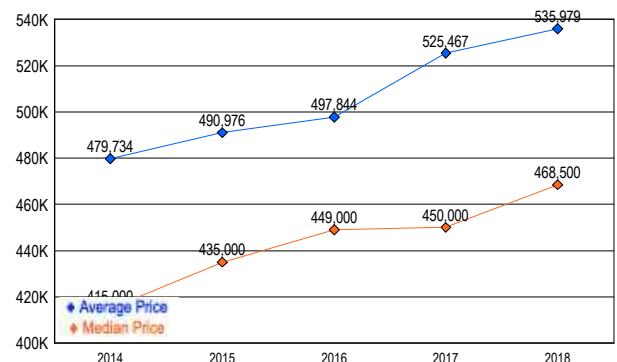
SETTLEMENTS

Price Range	New This Month			Year-To-Date		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	17	10	70.0	106	86	23.3
150,000 - 199,999	4	7	-42.9	42	53	-20.8
200,000 - 299,999	51	53	-3.8	323	371	-12.9
300,000 - 399,999	100	102	-2.0	536	556	-3.6
400,000 - 499,999	74	56	32.1	469	420	11.7
500,000 - 599,999	58	59	-1.7	369	370	-0.3
600,000 - 699,999	51	38	34.2	303	299	1.3
700,000 - 799,999	37	30	23.3	205	176	16.5
800,000 - 899,999	16	17	-5.9	123	98	25.5
900,000 - 999,999	4	8	-50.0	50	48	4.2
1,000,000 - 1,249,999	5	10	-50.0	54	65	-16.9
1,250,000 - 1,499,999	2	6	-66.7	25	38	-34.2
1,500,000 +	8	7	14.3	57	41	39.0
TOTALS	427	403	6.0	2662	2621	1.6

MARKET BY PRICE RANGE



AVERAGE & MEDIAN PRICE



DATA SOURCE: Metropolitan Regional Information Systems, Inc. (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year-to-date contract information may not equal the sum of the monthly contract totals reported in