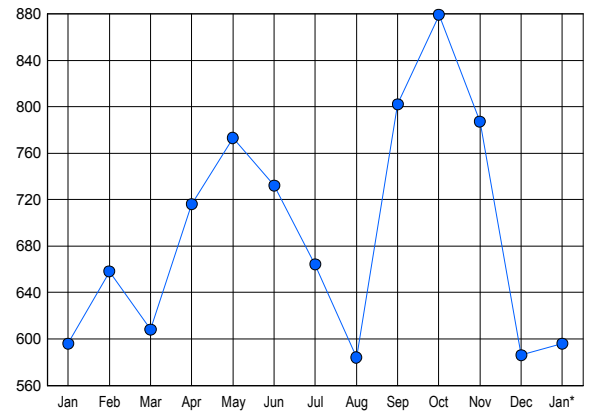


### LISTINGS

Price Range	New This Month			Total Actives		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	11	21	-47.6	42	52	-19.2
150,000 - 199,999	11	7	57.1	18	11	63.6
200,000 - 299,999	51	57	-10.5	68	84	-19.0
300,000 - 399,999	88	67	31.3	98	82	19.5
400,000 - 499,999	76	76	0.0	74	95	-22.1
500,000 - 599,999	68	62	9.7	79	56	41.1
600,000 - 699,999	39	55	-29.1	46	66	-30.3
700,000 - 799,999	23	25	-8.0	35	34	2.9
800,000 - 899,999	23	19	21.1	27	33	-18.2
900,000 - 999,999	14	16	-12.5	19	17	11.8
1,000,000 - 1,249,999	11	11	0.0	23	15	53.3
1,250,000 - 1,499,999	13	9	44.4	19	14	35.7
1,500,000 +	14	17	-17.6	48	37	29.7
<b>TOTALS</b>	<b>442</b>	<b>442</b>	<b>0.0</b>	<b>596</b>	<b>596</b>	<b>0.0</b>

### INVENTORY TREND

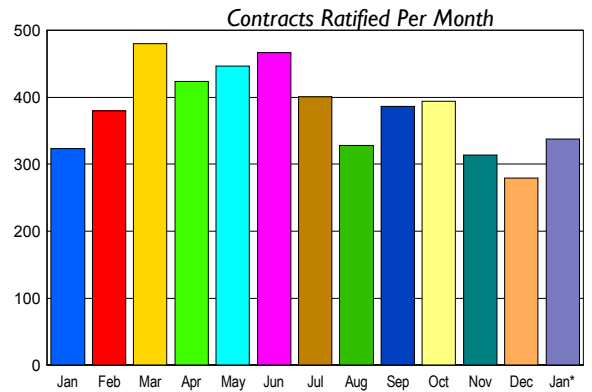
Listings Active at End of Month



### CONTRACTS

Price Range	New This Month			Year-To-Date		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	23	18	27.8	23	18	27.8
150,000 - 199,999	6	8	-25.0	6	8	-25.0
200,000 - 299,999	56	48	16.7	56	48	16.7
300,000 - 399,999	59	66	-10.6	59	66	-10.6
400,000 - 499,999	54	51	5.9	54	51	5.9
500,000 - 599,999	41	43	-4.7	41	43	-4.7
600,000 - 699,999	36	37	-2.7	36	37	-2.7
700,000 - 799,999	24	20	20.0	24	20	20.0
800,000 - 899,999	18	5	260.0	18	5	260.0
900,000 - 999,999	6	7	-14.3	6	7	-14.3
1,000,000 - 1,249,999	5	8	-37.5	5	8	-37.5
1,250,000 - 1,499,999	5	7	-28.6	5	7	-28.6
1,500,000 +	5	5	0.0	5	5	0.0
<b>TOTALS</b>	<b>338</b>	<b>323</b>	<b>4.6</b>	<b>338</b>	<b>323</b>	<b>4.6</b>

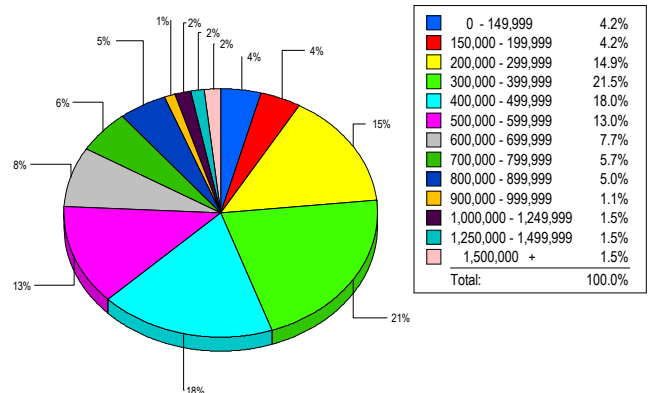
### SALES TREND



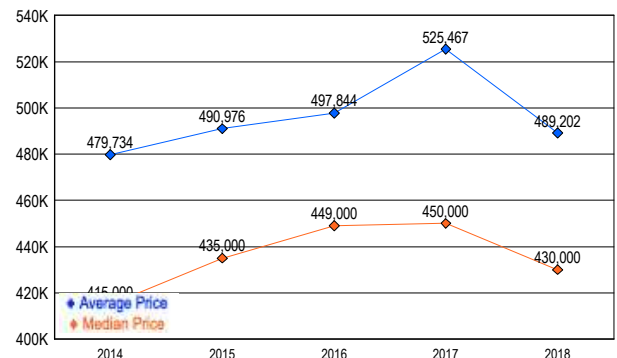
### SETTLEMENTS

Price Range	New This Month			Year-To-Date		
	2018	2017	% Change	2018	2017	% Change
0 - 149,999	11	10	10.0	11	10	10.0
150,000 - 199,999	11	10	10.0	11	10	10.0
200,000 - 299,999	39	34	14.7	39	34	14.7
300,000 - 399,999	56	60	-6.7	56	60	-6.7
400,000 - 499,999	47	36	30.6	47	36	30.6
500,000 - 599,999	34	41	-17.1	34	41	-17.1
600,000 - 699,999	20	25	-20.0	20	25	-20.0
700,000 - 799,999	15	17	-11.8	15	17	-11.8
800,000 - 899,999	13	12	8.3	13	12	8.3
900,000 - 999,999	3	4	-25.0	3	4	-25.0
1,000,000 - 1,249,999	4	6	-33.3	4	6	-33.3
1,250,000 - 1,499,999	4	3	33.3	4	3	33.3
1,500,000 +	4	5	-20.0	4	5	-20.0
<b>TOTALS</b>	<b>261</b>	<b>263</b>	<b>-0.8</b>	<b>261</b>	<b>263</b>	<b>-0.8</b>

### MARKET BY PRICE RANGE



### AVERAGE & MEDIAN PRICE



DATA SOURCE: Metropolitan Regional Information Systems, Inc. (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year-to-date contract information may not equal the sum of the monthly contract totals reported in