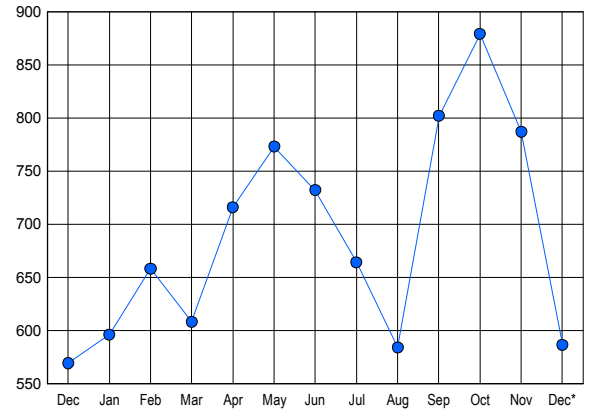


### LISTINGS

Price Range	New This Month			Total Actives		
	2017	2016	% Change	2017	2016	% Change
0 - 149,999	21	13	61.5	42	47	-10.6
150,000 - 199,999	5	9	-44.4	17	16	6.3
200,000 - 299,999	39	32	21.9	84	82	2.4
300,000 - 399,999	33	40	-17.5	87	90	-3.3
400,000 - 499,999	49	46	6.5	81	79	2.5
500,000 - 599,999	30	31	-3.2	75	59	27.1
600,000 - 699,999	12	31	-61.3	47	59	-20.3
700,000 - 799,999	12	17	-29.4	32	42	-23.8
800,000 - 899,999	9	10	-10.0	29	21	38.1
900,000 - 999,999	4	9	-55.6	15	20	-25.0
1,000,000 - 1,249,999	3	6	-50.0	20	12	66.7
1,250,000 - 1,499,999	5	2	150.0	14	14	0.0
1,500,000 +	8	5	60.0	43	28	53.6
<b>TOTALS</b>	<b>230</b>	<b>251</b>	<b>-8.4</b>	<b>586</b>	<b>569</b>	<b>3.0</b>

### INVENTORY TREND

Listings Active at End of Month

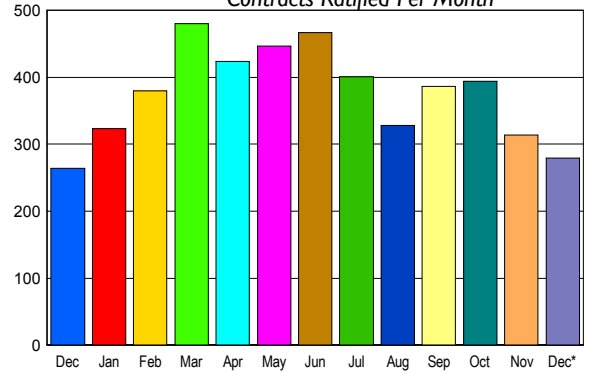


### CONTRACTS

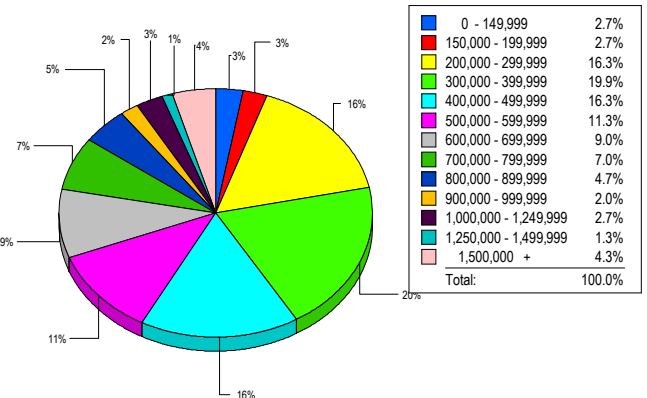
Price Range	New This Month			Year-To-Date		
	2017	2016	% Change	2017	2016	% Change
0 - 149,999	24	19	26.3	175	148	18.2
150,000 - 199,999	10	7	42.9	105	108	-2.8
200,000 - 299,999	38	42	-9.5	692	683	1.3
300,000 - 399,999	54	44	22.7	907	858	5.7
400,000 - 499,999	54	47	14.9	778	705	10.4
500,000 - 599,999	31	30	3.3	575	582	-1.2
600,000 - 699,999	20	30	-33.3	466	482	-3.3
700,000 - 799,999	19	14	35.7	279	260	7.3
800,000 - 899,999	9	6	50.0	146	113	29.2
900,000 - 999,999	6	7	-14.3	82	75	9.3
1,000,000 - 1,249,999	4	6	-33.3	84	71	18.3
1,250,000 - 1,499,999	6	3	100.0	64	44	45.5
1,500,000 +	4	9	-55.6	85	70	21.4
<b>TOTALS</b>	<b>279</b>	<b>264</b>	<b>5.7</b>	<b>4438</b>	<b>4199</b>	<b>5.7</b>

### SALES TREND

Contracts Ratified Per Month



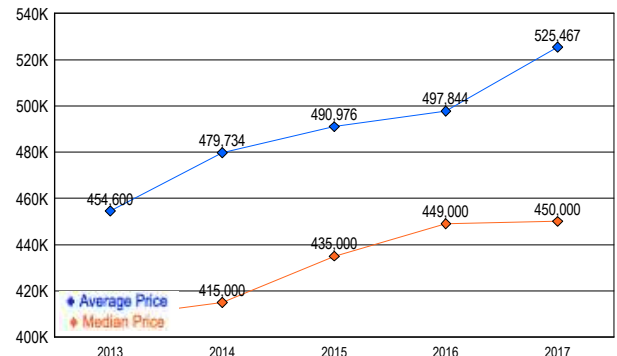
### MARKET BY PRICE RANGE



### SETTLEMENTS

Price Range	New This Month			Year-To-Date		
	2017	2016	% Change	2017	2016	% Change
0 - 149,999	8	10	-20.0	153	129	18.6
150,000 - 199,999	8	3	166.7	94	104	-9.6
200,000 - 299,999	49	49	0.0	665	653	1.8
300,000 - 399,999	60	50	20.0	906	851	6.5
400,000 - 499,999	49	50	-2.0	704	680	3.5
500,000 - 599,999	34	41	-17.1	614	573	7.2
600,000 - 699,999	27	38	-28.9	480	490	-2.0
700,000 - 799,999	21	13	61.5	292	272	7.4
800,000 - 899,999	14	11	27.3	167	119	40.3
900,000 - 999,999	6	8	-25.0	76	81	-6.2
1,000,000 - 1,249,999	8	6	33.3	94	76	23.7
1,250,000 - 1,499,999	4	3	33.3	59	39	51.3
1,500,000 +	13	3	333.3	92	50	84.0
<b>TOTALS</b>	<b>301</b>	<b>285</b>	<b>5.6</b>	<b>4396</b>	<b>4117</b>	<b>6.8</b>

### AVERAGE & MEDIAN PRICE



DATA SOURCE: Metropolitan Regional Information Systems, Inc. (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year-to-date contract information may not equal the sum of the monthly contract totals reported in